

Message Text

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PAGE 01 STATE 045767
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 DODE-00 PM-05 /026 R

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APPROVED BY EB/OCA/CM/SPHARRIS
COMM/BED/OED/SIPS/WRHAYDEN
COMM/BED/OED/OBOD/TTTURQMAN
STATE/EUR/RPM/EREHFELD (INFO)
DOD/ISA/JMILLER (INFO)

-----120857 222140Z /64

P 222044Z FEB 78
FM SECSTATE WASHDC
TO USMISSION USNATO PRIORITY
INFO AMEMBASSY ROME PRIORITY

UNCLAS STATE 045767

NATO FOR JOHN MULLEN

E.O. 11652:NA

TAGS:BEXP, NATO, MARR, IT

SUBJECT:PRODUCT OPPORTUNITY - COASTAL RADAR TENDER

REF: 77 ROME 2007, 77 ROME 5168

1. DIRECTOR OF INTERNATIONAL MARKETING, ELECTRONIC COMMUNICATIONS, INC. (ECI) HAS CONTACTED USDOC/SIPS TO ADVISE THAT ECI HAD PREQUALIFIED FOR BIDDING ON SUBJECT TENDER. ECI ONLY RECENTLY LEARNED THAT TENDER DOCUMENTS WERE DISTRIBUTED TO BIDDERS LATE DECEMBER 1977; NO COPY WAS RECEIVED BY ECI.

2. ECI DIRECTOR ADVISES HIS COMPANY HAS ALERTED U.S. MISSION TO NATO ON MATTER. ECI UNDERSTANDS BID DEADLINE IS UNCLASSIFIED

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022478 WHICH, OF COURSE, IS TOO SHORT FOR COMPANY TO PREPARE BID. ACCORDING TO ECI, GROUND TO AIR VOICE EQUIPMENT OF ECI HAS BEEN QUOTE STANDARDIZED AS PART OF NADGE RADAR SYSTEM UNQUOTE.

3. WE UNDERSTAND DUPLICATE SET OF DOCUMENTS BEING SENT TO ECI FROM BRUSSELS. APPARENTLY SEVEN WEEK EXTENSION BEING

DISCUSSED IN BRUSSELS WITH OFFICIALS ITALY'S MOD.

4. CONSIDERING FOREGOING INFORMATION, MISSION'S
COMMENTS DIRECTED TO ATTENTION USDOC/SIPS ON STATUS OF
ECI WITH REGARD TO ITS OPPORTUNITY TO BID WOULD BE
GREATLY APPRECIATED.
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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: RADAR, ELECTRONIC EQUIPMENT, MILITARY COMMUNICATIONS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 22 feb 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE045767
Document Source: CORE
Document Unique ID: 00
Drafter: BED/OED/SIPS/WRHAYDEN/BC
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780082-0931
Format: TEL
From: STATE
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780226/aaaaavxi.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 72072bd2-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: ONLY
Reference: 77 ROME 2007, 77 ROME 5168
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Review Markings:
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